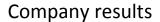


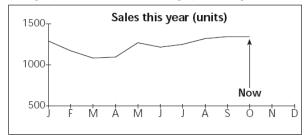
Graphs and charts

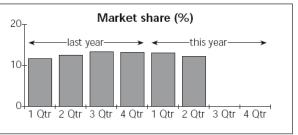


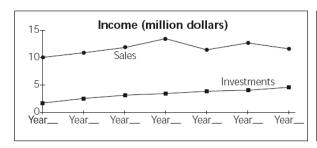


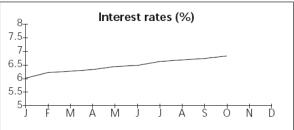
Company results

This extract is from a presentation about company results. The presenter is talking about the four graphs below. Fill the gaps using words from the box.









Spite; improvement; figures; considerable; leveled; recover; reach; due; beginning; rising; over; stable; steadily; relation Earlier this year our sales _____ were not looking good. Sales had fallen to 1100units, and at the of March we appointed a new Marketing Director. During April sales began to , although they fell back again in May, probably as a result of seasonal factors. In July and August there was a _____, but in the last few months the growth in off and we probably won't our sales has target of 1600 units by the end of the year. at about 12% in Our market share remains of very aggressive discounting by our main competitor. Income from company investments is at the moment, while our income from Leadership Actions sales has, unfortunately, been Personal integrity · Employee performance rather flat over recent years. Customer experiences Business results

economic context in which we **Business Results** Employee Performance operate, the outlook remains Revenue growth Clear roles & responsibilities Cost efficiency Adequate tools & resources uncertain. This is largely Profitability Valued relationships to changes in Market share Meaningful opportunities interest rates, which have been Customer Experiences going up gradually Level of service the last Product quality Overall satisfaction few months. Competitive value