

## Company results

This extract is from a presentation about company results. The presenter is talking about the four graphs below. Fill the gaps using words from the box.





Spite; improvement; figures; considerable; leveled; recover; reach; due; beginning; rising; over; stable; steadily; relation
Earlier this year our sales $\qquad$ were not looking good. Sales had fallen to 1100units, and at the $\qquad$ of March we appointed a new Marketing
Director. During April sales began to $\qquad$ , although they fell back again in May, probably as a result of seasonal factors. In July and August there was a , but in the last few months the growth in sales has $\qquad$ off and we probably won't $\qquad$ our target of 1600 units by the end of the year.
Our market share remains $\qquad$ at about $12 \%$ in of very aggressive discounting by our main competitor.

Income from company investments is $\qquad$ at the moment, while our income from sales has, unfortunately, been rather flat over recent years. In $\qquad$ to the
economic context in which we operate, the outlook remains uncertain. This is largely
$\qquad$ to changes in
interest rates, which have been going up gradually
$\qquad$ the last
few months.


