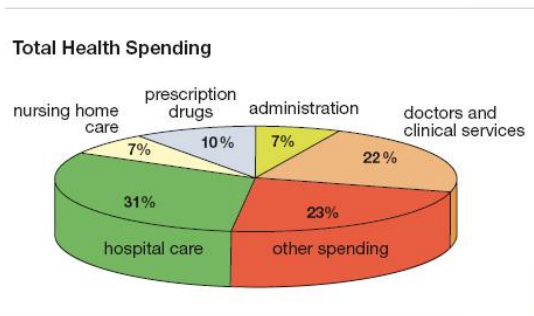


### Medical insurance company

A head of department from a private medical insurance company is telling colleagues from the Italian parent company about last year's health spending. Look at how he describes this pie chart and complete the gaps with words from the box.



account; amount; attention; divided; see; shown; surprised; total

This pie chart shows our total health spending for the last year and how it is \_\_\_\_\_ among the various health sector areas. Let's begin with the biggest area, which is \_\_\_\_\_ in green. We can \_\_\_\_\_ that 31% of our total health spending went into hospital care last year. The second biggest area with a \_\_\_\_\_ of 23% is "other spending" – that's the red segment here. It includes dental services and home health care. I think you'll be \_\_\_\_\_ to see that nearly the same \_\_\_\_\_ - that's 22% - was spent on doctors and clinical services. This was mainly because of the increase in medical technology costs. I'd now like to draw your \_\_\_\_\_ to the prescription of drugs which \_\_\_\_\_ for 10% of our total costs.

### Cause and consequences

Sometimes it is necessary to interpret the visual, for example by explaining the reason behind a fact (the cause) or its consequence (the effect). Use words from each column to make sentences.

- |                           |           |   |
|---------------------------|-----------|---|
| 1 There are several       | caused    | for the decrease in productivity.                 |
| 2 We chose this method    | has led   | a new overtime policy.                            |
| 3 The                     | resulted  | by the collapse of one of our partner firms.      |
| 4 Our new policy          | reasons   | of this move was a drastic increase in our costs. |
| 5 The slump was           | thanks to | to a significant rise in sales.                   |
| 6 Downsizing              | and       | in a drastic fall in staff numbers.               |
| 7 We increased our prices | because   | our sales went up!                                |
| 8 Our output has doubled  | result    | we needed reliable figures.                       |