|  | Graphs and charts Lesson |  |
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## Name of the graphs and charts

What are these visuals called in English? Match the numbers to the descriptions.


Which of these visuals would you use to describe:
a) Your company's market share?
b) The steps to be followed from order placement to delivery of a product?
c) Your company's new organizational structure?

## Describing trends

Trends are changes or movements. These changes are normally expressed in numeric items, for example, population, production volumes, sales, prices, ...
There are three basic trends: upward movement, domnward movement, no movement.

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## Describing graphs

Complete the tables with the words below:
considerably, decreased, dropped, gradually, growth, increase, increased, moderately, sharp, slowly, steep, went up.

|  | The temperature | Rose | Slightly. |
| :--- | :--- | :--- | :--- |
|  |  |  |  |


|  | There was a | dramatic | rise | In solar energy |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
|  |  |  |  |  |


|  | Rice production | fell | significantly |
| :--- | :--- | :--- | :--- |
|  |  |  |  |

Indicating the type of change
DEGRatic(ally)
vast(ly), huge(ly), a lot
significant(ly)
considerable/bly, alot
substantial(ly)
moderate(ly)


## Matching the graphs


(a)

(b)

(c)


(9)

(b)

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1. The investment level rose suddenly.
2.The sales of our products fell slightly in the final quarter.
2. The Research and Development budget has stabilized over the past few years.
. At the end of the first year, sales stood at 50 per cent of the present level.
3. The price reached a peak before falling a little and then maintaining the same level.
4. There has been a steady increase in costs over several years.
. The sudden collapse in share prices has surprised everyone.
5. The value of the shares has shown a steady decline.

## Presenting a graph

| Introduction | Topic | Circumstances |
| :--- | :--- | :--- |
| This graph shows $\ldots$ | the results of our products ... | over 10 years. |
| The diagram outlines $\ldots$ | rates of economic growth $\ldots$ | between 1990 and 1996. |
| This table lists ... | the top ten agencies ... | in the industrial world. |
| This pie chart represents | the company's turnover ... | for this year in our sector. |
| This line chart depicts $\ldots$ | the changes in sales ... | over the past year. |
| This chart breaks down (ventile) ... | the sales of each salesman ... | during the past ten weeks. |


horizontal axis / $x$ axis


Look at the graph and write the appropriate letters in front of each definition:

O : the horizontal axis (or the $x$ axis)
: the vertical axis (or the $y$ axis)

O the scale
: a solid line

O : a broken line

O : a dotted line

