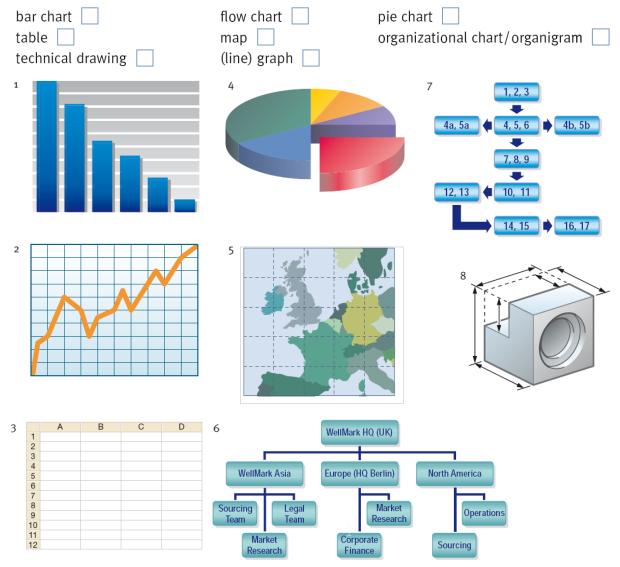


Graphs and charts Lesson



Name of the graphs and charts

What are these visuals called in English? Match the numbers to the descriptions.



Which of these visuals would you use to describe:

- a) Your company's market share?
- b) The steps to be followed from order placement to delivery of a product?
- c) Your company's new organizational structure?

Describing trends

Trends are changes or movements. These changes are normally expressed in numeric items, for example, population, production volumes, sales, prices, ...

There are three basic trends: upward movement, domnward movement, no movement.



Graphs and charts Lesson



Describing graphs

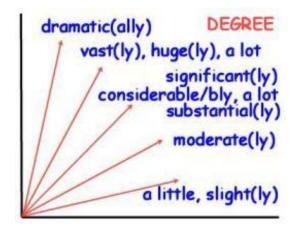
Complete the tables with the words below:

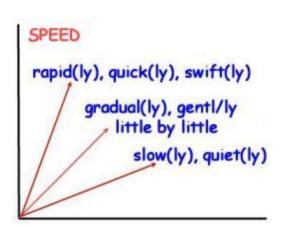
considerably, decreased, dropped, gradually, growth, increase, increased, moderately, sharp, slowly, steep, went up.

		The temperature		Rose		Slig	htly.
	1		1				1
		nere was a	dramatic		rise		In solar energy production.
							- ·
_							•
		Rice production		fell		sign	ificantly

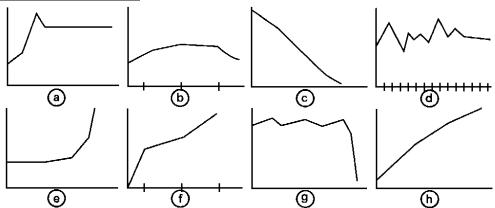
	Rice production	tell	significantly
•			

Indicating the type of change





Matching the graphs





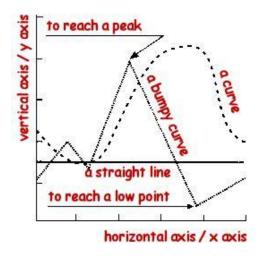
Graphs and charts Lesson

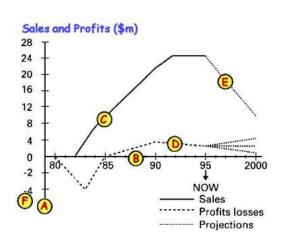


- 1. O The investment level rose suddenly.
- 2. O The sales of our products fell slightly in the final quarter.
- 3. O The Research and Development budget has stabilized over the past few years.
- 4. O At the end of the first year, sales stood at 50 per cent of the present level.
- 5. O The price reached a peak before falling a little and then maintaining the same level.
- 6. O There has been a steady increase in costs over several years.
- 7. O The sudden collapse in share prices has surprised everyone.
- 8. O The value of the shares has shown a steady decline.

Presenting a graph

Introduction	Topic	Circumstances
This graph shows	the results of our products	over 10 years.
The diagram outlines	rates of economic growth	between 1990 and 1996.
This table lists	the top ten agencies	in the industrial world.
This pie chart represents	the company's turnover	for this year in our sector.
This line chart depicts	the changes in sales	over the past year.
This chart breaks down (ventile)	the sales of each salesman	during the past ten weeks.





Look at the graph and write the appropriate letters in front of each definition:

O: the horizontal axis (or the x axis)

O: the vertical axis (or the y axis)

 \mathbf{O} : the scale \mathbf{O} : a dotted line